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Pathfinder Bancorp, Inc. Announces First Quarter Earnings

OSWEGO, New York (April 28, 2010) - Pathfinder Bancorp, Inc., the mid-tier holding company of Pathfinder Bank, (NASDAQ SmallCap Market; symbol: PBHC, listing: PathBcp) announced reported net income of \$600,000, or \$0.20 per basic and diluted share, for the three months ended March 31, 2010, compared to \$579,000, or \$0.23 per basic and diluted share, for the same period in 2009. The return on average assets and return on average shareholders' equity were 0.62% and 8.05%, respectively, for the three months ended March 31, 2010, compared with 0.65% and 11.67%, respectively, for the three months ended March 31, 2009.

"First quarter results continue to demonstrate both positive earnings trends and franchise growth," according to Tom Schneider, President and CEO. "Net income increased 3.6% over the prior year even while absorbing higher FDIC premium costs and loan loss provisions. Net income growth is being driven by loan growth, balance sheet diversification and enhanced net interest margins."

"We have experienced very strong deposit growth through the first quarter with deposits increasing \$17.8 million, or 6%, since the end of 2009," Schneider continued. "The strong deposit growth has occurred across our branch network platform as we clearly see customer migration from large, complex financial organizations to the community bank that they have known and trusted for over 150 years."

"The only negative trend is an increase in non-performing loans that is primarily due to two commercial loan relationships that we have been working closely with as their businesses navigate through this recession," Schneider concluded.

Net interest income for the quarter ended March 31, 2010, increased \$557,000, or 20.5%, when compared to the same period during 2009. The increase in net interest income was

the result of a decrease in interest expense of \$527,000, or 30.7%, combined with an increase in interest income of \$30,000. Net interest rate spread increased to 3.57% for the quarter ended March 31, 2010, from 3.19% for the same period in 2009. Average interest-earning assets increased 6.6%, to \$356.5 million, for the quarter ended March 31, 2010 as compared to \$334.3 million for the quarter ended March 31, 2009. The increase in average interest earning assets is primarily attributable to a \$14.6 million increase in the average balance of the loan portfolio, a \$4.6 million increase in interest earning deposits, and a \$2.9 million increase in the average balance of security investments. The growth in the total loan portfolio is a result of the continued emphasis on small business lending activities. The yield on average interest earning assets decreased 38 basis points to 5.05% compared to 5.43% for the same period in 2009. Average interest-bearing liabilities increased \$10.2 million, while the cost of funds decreased 74 basis points to 1.50% from 2.24% for the same period in 2009. The increase in the average balance of interest-bearing liabilities resulted from a \$22.9 million, or 8.8%, increase in average deposits offset by a decrease of \$6.9 million in average borrowed funds. The increase in deposits is being driven by increases of \$12.2 million, \$5.5 million, and \$5.6 million in municipal deposits, retail deposits, and business deposits respectively, when compared to the same period during 2009.

Provision for loan losses for the quarter ended March 31, 2010, increased to \$263,000 from \$135,000 for the same period in 2009. The increased provision continues to be reflective of a growing loan portfolio that is more heavily weighted to commercial real estate and commercial term loans, which have higher inherent risk characteristics than a more traditional residential real estate portfolio. Allowance for loan losses to period end loans increased to 1.25% at March 31, 2010, as compared to 1.03% at March 31, 2009. Nonperforming loans to period end loans increased to 1.52% at March 31, 2010, from 0.88% at March 31, 2009.

Non-interest income, exclusive of net gains and losses from the sale of securities, loans and foreclosed real estate, increased to \$718,000 for the quarter ended March 31, 2010 compared to \$632,000 for the same period in the prior year. The increase in non-interest income is primarily attributable to a \$38,000 increase in service charges on deposit accounts, a \$27,000 increase in income from bank owned life insurance, and a \$12,000 increase in other charges, commissions and fees.

Net gains and losses from the sales of securities, loans and foreclosed real estate decreased to a net loss of \$8,000 for the quarter ended March 31, 2010, as compared to net gains of \$167,000 when compared to the same quarter of 2009. The decrease was due to a loss recognized on the sale of foreclosed real estate during the first quarter of 2010, as compared to gains that were generated from the sale of investment securities and residential real estate loans during the first quarter of 2009.

Non-interest expenses increased \$289,000, or 11.2%, for the quarter ended March 31, 2010. The increase in non-interest expense is due to an increase of \$191,000 in salaries and employee benefits, an \$81,000 increase in FDIC Assessment, a \$20,000 increase in professional and other services, and a \$17,000 increase in other expenses. These

increases were offset by a decrease in data processing expenses of \$11,000 and \$9,000 in building and occupancy. The increase in salaries and employee benefits was due to annual merit based wage adjustments and other incentive based compensation costs. The increase in professional and other services is due to increased legal fees. The increase in other expenses was due to the recording of reserves associated with the company's debit card rewards program, which was not in place in the same quarter of 2009.

About Pathfinder Bancorp, Inc

Pathfinder Bancorp, Inc. is the mid-tier holding company of Pathfinder Bank, a New York chartered savings bank headquartered in Oswego, New York. The Bank has seven full service offices located in its market area consisting of Oswego County. Financial highlights for Pathfinder Bancorp, Inc. are attached. Presently, the only business conducted by Pathfinder Bancorp, Inc. is the 100% ownership of Pathfinder Bank and Pathfinder Statutory Trust II.

This release may contain certain forward-looking statements, which are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact the Company's earnings in future periods. Factors that could cause future results to vary materially from current management expectations include, but are not limited to, general economic conditions, changes in interest rates, deposit flows, loan demand, real estate values, and competition; changes in accounting principles, policies, or guidelines; changes in legislation or regulation; and economic, competitive, governmental, regulatory, and technological factors affecting the Company's operations, pricing, products, and services.